



PanIIT® USA

A Trusted Resource for IIT Alumni in the U.S.A.

**FOR IMMEDIATE RELEASE**

**PanIIT® USA Interviews Jyoti Bansal**

*IIT Alumnus Leads the Path for Startups and Entrepreneurs Sharing How AppDynamics Became One of the Largest Private Software Company Acquisitions in History*

Santa Clara, CA - June 16, 2017 – After seven years at various start-ups, Jyoti Bansal received his green card and began his own company. In March, the Indian Institute of Technology alumnus sold AppDynamics to Cisco for \$3.7 billion. PanIIT USA provides support to the IIT alumni community in the U.S., giving them access to tools and resources to meet their individual and/or organization' goals. PanIIT USA sat down for an interview with IIT Delhi alumnus; Jyoti Bansal.

Although he could comfortably rest on his laurels, Jyoti is “not done creating companies. I want to keep creating companies and solving problems for the rest of my life.” “As a young engineer turned first-time entrepreneur, there are a lot of challenges you have to go through and learn and adapt constantly to build a successful business. Failures and setbacks are common in every startup. You have to learn different sets of skills constantly and keep going until you figure out how to make it to the next milestone for your company.”

Similar to PanIIT USA, Jyoti wants to mentor other entrepreneurs and new startup founders. “My first advice to someone anxious to start a new business is to make sure they are passionate about the business they are about to launch, because it is never easy to build a great business and without that passion it is hard to go through the tough times. The grit and the determination to succeed, hard work, and also a bit of luck, are often more important than the skills and expertise you have, many of those skills you have to learn as you go.”

As an immigrant to the U.S., Jyoti came on an H1B visa. This allowed him to work, but he could not start his own business. “It does not make sense to make it hard for someone to start a company and create more American jobs. I would like the programs like a “startup visa” to take effect soon, so that talented engineers and scientists already in the US on work visas can start companies if they want to. I would also like it to become easy for foreign entrepreneurs to move to places like Silicon Valley to grow their companies, without going through long visa delays and uncertainty.”

Both Jyoti and PanIIT USA are committed to strengthening opportunities for graduates who come to the U.S. PanIIT USA's primary purpose is to offer services to its alumni in the U.S. to help them achieve their professional and personal goals.

**About PanIIT USA:** Founded in 2003 by a group of Indian Institutes of Technology (IIT) alumni, PanIIT USA is a 501(c)(6) with a mission to support the alumni community in the U.S., with job recruitment, event promotions, marketing and media collaborations to assist with their organization' goals. "[IIT Connect](#)," PanIIT USA's online database, allows users to create a portfolio on the platform and interact with over 30K registered IIT alumni members. The foundation continues to help companies and job seekers with recruitment via "Job Board," an online platform that allows the employers to communicate with potential candidates effectively. For more information, visit: [www.IIT.org](http://www.IIT.org).

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