



Arjun Malhotra

Mr. Malhotra serves as Chief Executive Officer and Chairman of Headstrong's Board of Directors. Prior to Headstrong he was Chief Executive Officer and Chairman of TechSpan, which merged with Headstrong in October 2003.

A pioneer of the Indian IT industry, Mr. Malhotra founded TechSpan in 1998 with funding from Goldman Sachs and Walden International. The merger of TechSpan with Headstrong has built an end-to-end services organization. Mr. Malhotra led the seamless integration across businesses and cultures, resulting in Headstrong's recognition as one of the fastest-growing IT-based Financial Services companies.

Mr. Malhotra has a long string of entrepreneurial successes. He co-founded the HCL group in 1975, taking it from a six-person "garage operation" to one of India's largest Information Technology corporations. The first leading Indian entrepreneur to relocate to USA, Mr. Malhotra took over HCL's US operation in 1989 and grew it to nearly \$100 million annual revenues. In 1992 he ran the HCL-HP joint venture in India, and in 1996 he set up and ran the joint venture with Deluxe Corporation. He consolidated and grew HCL operations in Hong Kong, Australia and New Zealand.

Mr. Malhotra studied at The Doon School, Dehradun, and Indian Institute of Technology (IIT), Kharagpur. He graduated from IIT with B.Tech. (Hons.) in Electronics & Electrical Communication Engineering and received the Dr. B.C. Roy Gold Medal. In 1985, he attended the Advanced Management Program at Harvard Business School.